

# GIVEBACK

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## Meet Your New Board

We would like to thank the previous Board of Directors 2018-2022 for their great leadership, guidance, and devotion to the progress of 1891 Financial Life.

The ballots have been counted. It gives us great pleasure to extend our warmest congratulations to the eight candidates on page 3. The new Board of Directors 2022-2026 will be sworn in at the 1891 Financial Life Summer Summit on July 27, 2022.

Under the new Board's leadership, wisdom and guidance, our Society will strive to much greater heights and achievements. Congratulations on your election and we wish you every success in your duties.

The following Board Members will serve the Society for the next 4 years:

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## CEO MESSAGE

Dear Members,

1891 Financial Life works with independent insurance agents to bring our products to market. It remains our main distribution channel. We are always recruiting and looking for agents who share our core values and who are great leaders in their communities. I have the privilege of speaking with not only our contracted agents but with other brokers at various

industry conferences, one-on-one phone calls, and training meetings.

As my team is recruiting new agent partners, I think about what the definition of a good leader is.



### What is leadership?

Depending on the dictionary you use the definitions may be a bit different but combining them along with definitions from leadership experts provides more clarity, "Leadership is a process of social influence, which maximizes the efforts of others, towards the achievement of a goal." It is the practice of positive influence.

There are many different styles of leadership. Focusing on a particular style of leadership is important depending on the situation at hand. You would not lead a military battalion the same way you would a parish council.

People sometimes confuse leadership and management. Management consultant Peter Drucker states the difference in a clear way, "Management is doing things right; leadership is doing the right things." Good leaders use management skills to guide people to the right destination.

Effective leaders grow their influence by being the person team members can depend on for clarity and guidance. No one wants to follow a person who appears frustrated, lost, or lacking in confidence. People want to know their leaders have a plan for success.

Leaders acquire respect, admiration, and loyalty by earning them, and serving those that they are in contact with.

Servant leadership is the best leadership style for maximizing

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# CEO MESSAGE

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positive influence. Servant leaders focus on the needs of their team. They ask, "How can I provide value?"

Servant leadership empowers team members by giving them the freedom and flexibility to work well, innovate, and advance without fear. It's about one life influencing another.

Another leadership style that fits with servant leadership is transformational leadership. This leader creates an inspiring vision of the future then motivates and inspires people to engage with that vision. The vision must be compelling and convincing – a vision that people can see, feel, understand, and provides a picture of what the future will look like.

All leaders must know that people are complex and different. The successful leader knows the team well and what the motivators for each team member are. A great leader is one who can motivate the team day after day, year after year, in all circumstances.

Success not only requires a good leader, but also a great team. Members must be in tune with the goals and objectives of the team. Each team member must know their role and understand that success is limited only by what they contribute.

Leaders must be great listeners. It results in a better understanding within relationships. While listening, you are focused on other people and caring about what they are saying.

We can become great leaders. It takes mindfulness and teamwork to achieve our goals. Leadership isn't a destination; we have to work at it to evolve to a higher level of positive influence.

In the month of April, our membership had the opportunity to provide our organization with new leadership and vote for eight board members. I am happy to say we had a good turnout. Members were able to cast their votes either on-line or mail in ballot. They chose from 17 great candidates. I would like to thank my Director of Communications for leading and organizing our election process.

I want to extend a congratulations to our new Board of Directors! We look forward to your great leadership in the upcoming term.

## Summer Magazine!

*Member of the Year is Bernice Hackman!*

*Fundraising Ideas for the Summer*

*Member Photos*

*Start Hearing Benefit*

*My Faith Message from Deacon Lorbach*

*Finance: Who will pay for a parents' nursing home costs?*

*... and More*



## 1891 Financial Life Stands with Ukraine

We encourage our members to Support Ukraine. All donations go directly to the people that need help. You can find these organizations online.

### Ukrainian American Freedom Foundation

**(UAFF):** Supplies Ukrainian civilians with humanitarian supplies including but not limited to military grade medical supplies, protective gear, civilian transport and evacuation, radios as well as supporting the families of fallen soldiers and Ukrainian fighters. **Visit:** <https://uaff.nyc>

### United Ukrainian American Relief Committee Inc.

**(UUARC):** Provides assistance to Ukrainian refugees and provides humanitarian assistance to those in Ukraine. **Visit:** <https://www.uuarc.org>

### Revived Soldiers Ukraine:

Supports injured soldiers in Ukraine. **Visit:** <https://www.rsukraine.org>

### Ukrainian Congress Committee of America

**(UCCA):** Partnered with NGO's in planning for the provision of vital humanitarian aid to refugees and front-line defenders.

**Visit:** <https://www.mightycause.com/story/M1wzpf?amp>

### Razom For Ukraine:

A grass-roots organization created during Euro-Maidan in 2014. Their site includes different places where people can donate. **Visit:** <https://linktr.ee/RazomForUkraine>

# MEET YOUR NEW BOARD

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**Collette Cesar**  
West Allis, WI



**Christine Corso**  
Chicago, IL



**Jeanne M. Filipp**  
Arlington Heights, IL



**Michael Friar**  
Boscobel, WI



**Leah Jansen**  
Rochester, MN



**Brian J. Lawless**  
La Grange Park, IL



**Margaret Schmitt**  
Blue River, WI



**Carole Witkowski**  
Waukesha, WI

**PRIVACY POLICY.** Protecting your privacy is very important to 1891 Financial Life. This notice summarizes the privacy policy and information practices of 1891 Financial Life (the Society). We have strict policies and procedures in place to safeguard your personal data. Our employees and agents are required to comply with our established policies and procedures. We maintain physical, electronic, and procedural safeguards to protect your personal information from being accessed by unauthorized persons.

**Information we may collect.** We may collect certain nonpublic personal information about you. This allows us to underwrite and administer your insurance coverage, inform you of other programs and benefits that may be of interest to you and comply with legal and regulatory requirements. The information we collect depends on the products or services you request and may include information such as:

- Information we receive from you on an application or other form such as your name, address, age, residence, marital status, social security number, income and assets.
- Information we receive from a consumer-reporting agency, such as credit history.
- Information about your past transactions with us such as the products you have purchased, your contract values, and your payment history.
- Information from outside parties to verify representations made by you such as employment information, medical information, health history, other insurance coverage, or public records.
- General information about you such as your email address, demographic information, avocations, and other personal characteristics.

**How we use and disclose your information.** We do not share your information with other organizations except as permitted by law. For example, we may share your information with other individuals or organizations to help underwrite your insurance, process applications or administer claims, help detect fraud or criminal activity, or assist us in providing benefits to you as a part of your membership. We may also share your information with sales agents and independent brokers who are authorized by the Society; to marketing organizations or mailing companies to assist us in communicating with and providing service to you. We may also be required to comply with an information request by a government entity or regulator. If we need to share your nonpublic personal information with an affiliated institution or any third-party non-affiliates, we require that they provide the

same level of confidentiality and protection.

We do not sell lists of names and addresses of our members to any vendor for goods or services. Our privacy policy also extends to former members who no longer have coverage with the Society.

We may share personal information such as names, addresses, and Court/Impact Team function photos, with our related fraternal Courts/Impact Teams for fraternal purposes (such as sending you information about Court/Impact Team meetings and events, volunteer activities, the 1891 Financial Life magazine, etc.).

Keeping your information accurate and up-to-date is very important to us. If you determine that any information we have for you is incorrect, please contact us so that it may be corrected. Call: Customer Care 800-344-6273.

**CALIFORNIA CONSUMER PRIVACY ACT (CCPA).** If you are a California resident whose personal information is covered by the CCPA you may have the right to know about personal information we collect use and share. We do not sell the information of any California consumer. You may request that we disclose to you the categories of personal information we have disclosed about you for a business purpose and the categories of third parties to whom the personal information was disclosed. You may request that we and our service providers delete personal information we have collected from you. We and our service providers will comply with this request unless it is necessary or permissible for us or service providers to maintain the personal information under the CCPA or other applicable law. To make a request, please email [CCPAREQUEST@1891FinancialLife.com](mailto:CCPAREQUEST@1891FinancialLife.com) or call us at 872-263-2460.

We reserve our right not to respond to requests submitted other than to the address specified in this paragraph. If you are acting through an authorized agent, we may request written permission before honoring requests from the agent. We may also need to verify your identity prior to releasing information to you.

**CONTACT US WITH QUESTIONS.** If you have any questions about our Privacy Policy or our information practices, you may contact the Privacy Officer at: [CCPAREQUEST@1891FinancialLife.com](mailto:CCPAREQUEST@1891FinancialLife.com), or 872-263-2460, or write us at the address below.  
1891 Financial Life, Attn: Privacy Officer, 320 S. School St., Mount Prospect, IL 60056



## We Are Moving!

We are excited to announce that as of September 1, 2022, 1891 Financial Life will have a new address.

If you have sent anything to our office recently, it will still arrive at our current location. Address forwarding will be in place for a while until everyone has heard the news. Our phone numbers and fax numbers have not changed.

### Our new address is:

1891 Financial Life  
200 N. Martingale Dr., Ste. 405  
Schaumburg, IL 60173

Phone: 800-344-6273

Fax: 847-342-4556

Web: [www.1891FinancialLife.com](http://www.1891FinancialLife.com)

Email: [info@1891FinancialLife.com](mailto:info@1891FinancialLife.com)



**1891 FINANCIAL LIFE**  
 320 S SCHOOL ST  
 MOUNT PROSPECT IL 60056-3334

**ADDRESS SERVICE REQUESTED**

**WE ARE MOVING!  
 DETAILS INSIDE.**

## SURVEY: We would like to hear from you!


Every few years we do a member survey to discern our members' interests. The survey will take only a few minutes to complete. You'll be able to read the results in the fall issue of the newsletter.

Please indicate your age: \_\_\_\_\_

(Optional) Name: \_\_\_\_\_

(Optional) Email: \_\_\_\_\_

*Your email may be used for correspondence from the Outreach or Customer Care Department - or for Home Office or product news.*

The survey is also available online: 

1. Indicate which potential member benefit you would be interested in. Check all that apply.

- Community:** Being part of a community of people with like interests
- Community grants:** Monetary benefit to organize and host community volunteer activities
- Cultural programs:** Attend programs that embrace the organization's culture (e.g., holiday festivities)
- Disaster relief:** Monetary benefit for those who have been affected by a disaster
- Education grants:** Education grants for students in K-12, college, post-graduate, vocational school, or a professional designation.
- Family benefit:** Monetary benefit for costs of senior care, childcare, family emergencies, or unexpected living costs
- Financial wellness education:** Programs to learn about the best way to handle your finances
- Grants to non-profits:** A portion of the insurance premium goes to a non-profit that you select
- Group trips:** Discounted tickets to family-friendly, popular venues like amusement parks
- Healthy habits - monetary grants:** App syncs with a fitness device; healthy habits earn gift cards or charitable donations
- Healthy habits - premium discounts:** App syncs with a fitness device; healthy habits earn reduced premiums
- Legal document preparation:** Discounted fees to prepare legal documents (e.g., wills)

- Parenting resources:** Access to online resources
- Pet insurance:** Discounted pet insurance
- Physical fitness discounts:** Discounts on club fees
- Prescription drug discounts**
- Project in a box:** Toolkit that allows you to make a charitable impact with minimal planning and setup
- Retail discounts:** Discounts at retailers (e.g., movie tickets, wholesale club memberships)
- Retreat grants:** Monetary benefit for attending retreats
- Serious illness benefit:** Monetary benefit for out-of-pocket expenses for serious illness
- Social events:** Attend organized social events (e.g., dinners, golf tournaments)
- Summer camp grants:** Monetary benefit for kid's camp programs (e.g., sports, music, computer)
- Vocational scholarships:** Scholarships for students enrolled in a technical or vocational training program
- Volunteer opportunities:** Participate in programs that support the local community or national organizations
- Mental Health Benefit:** Access to online resources

2. Please share suggestions for 1891 Financial Life Projects:

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**Thank you for completing the survey!**  
 Please mail your survey by **August 15, 2022** to  
 320 S. School St., Mount Prospect, IL 60056